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DEPARTMENT OF INSURANCE

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In the Matter of:)	Docket No. 97A-056-INS
MICHAEL R. LEIBOW,)	ORDER
Petitioner.)	

On April 23, 1997, the Office of Administrative Hearings, through Administrative Law Judge Lewis D. Kowal, submitted "Recommended Decision of Administrative Law Judge" ("Recommended Decision"), a copy of which is attached and incorporated by this reference. The Director of the Arizona Department of Insurance has reviewed the Recommended Decision and enters the following order:

- 1. The recommended findings of fact and conclusions of law are adopted.
- 2. The application for a life and disability insurance agent license submitted by Michael R. Leibow on October 31, 1996, is denied.

NOTIFICATION OF RIGHTS

The aggrieved party may request a rehearing with respect to this Order by filing a written petition with the Office of Administrative Hearings within 30 days of the date of this Order, setting forth the basis for such relief pursuant to A.A.C. R20-6-114(B).

The final decision of the Director may be appealed to the Superior Court of Maricopa County for judicial review pursuant to A.R.S. § 20-166. A party filing an appeal must notify the Office of

1	Administrative Hearings of the appeal within ten days after filing the complaint commencing the appeal,
2	pursuant to A.R.S. §41-1092.10.
3	DATED this 25 day of Mil, 1997
4	
5	John A. Greene
6	Director of Insurance
7	A copy of the foregoing mailed this 25th day of April , 1997
8	Charles R. Cohen, Deputy Director
9	John Gagne, Assistant Director Catherine O'Neil, Assistant Director
10	Scott Greenberg, Business Administrator Maureen Catalioto, Supervisor
11	Department of Insurance 2910 N. 44th Street, Suite 210
12	Phoenix, AZ 85018
13	Office of Administrative Hearings 1700 W. Washington, Suite 602
14	Phoenix, AZ 85007
15	Michael J. De La Cruz Assistant Attorney General
16	1275 W. Washington Phoenix, AZ 85007
17	
18	Michael R. Leibow 3109 E. Northridge
19	Mesa, AZ 85213-1636
20	Carrey Burton
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IN THE OFFICE OF ADMINISTRATIVE HEARINGS

In the Matter of:

97A-056-INS

MICHAEL R. LEIBOW,

RECOMMENDED DECISION
OF ADMINISTRATIVE
LAW JUDGE

Petitioner.

HEARING: April 16, 1997

<u>APPEARANCES</u>: Michael R. Leibow on his own behalf and Michael J. De La Cruz, Assistant Attorney General, on behalf of the Arizona Department of Insurance

ADMINISTRATIVE LAW JUDGE: Lewis D. Kowal

Based on the record, the following recommended Findings of Fact, Conclusions of Law and Recommended Order are made:

FINDINGS OF FACT

- 1. On October 31, 1996, Michael R. Leibow ("Mr. Leibow") filed an application for a life and disability insurance agent license (the "Application") with the Arizona Department of Insurance (the "Department").
- 2. On January 21, 1997, the Department denied the Application pursuant to A.R.S. §§20-290(B)(2), (B)(3), (B)(4) and (B)(5) and 20-316(A) (2), (A)(4) and (A)(7).
- 3. On February 18, 1997, Mr. Leibow timely filed with the Department a request for a hearing on the denial of the Application.
- 4. In the Application, Mr. Leibow disclosed that on October 17, 1995, the Director of the Department (the "Director") issued an Order in Insurance Docket Number 95-048, In the Matter of Michael R. Leibow (the "Order"), revoking Mr. Leibow's insurance agent license. In the Order, the Director determined that Mr. Leibow's conduct as an insurance agent constituted a record of dishonesty in business or financial matters under A.R.S § 20-316 (A)(1) together with A.R.S. §20-290 (B)(2).
- 5. The Order also contained a finding that Mr. Leibow misappropriated or converted to his own use or illegally withheld monies belonging to policyholders,

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beneficiaries, and/or others received in or during the conduct of business under Mr. Leibow's insurance license or through its use in violation of A.R.S. §20-316 (A)(4).

- 6. In the Order, the Director determined that Mr. Leibow's conduct constituted a conduct of affairs under his insurance agent license showing him to be incompetent or a source of injury and loss to, or repeated complaint by, the public or any insurer, in violation of A.R.S. §20-316 (A)(7).
- 7. At the hearing, Mr. Leibow testified that upon receipt of the Order, he notified the insurance carriers with whom he conducted business and informed them that his insurance agent license had been revoked by the Department and that he could no longer engage in the transaction of insurance business as an insurance agent.. Mr. Leibow also testified that he paid the \$3,000.00 penalty in accordance with the terms of the Order.
- 8. Mr. Leibow testified that after he received the Order, he sought psychological counseling for approximately two months on a weekly basis to help him deal with the revocation of his insurance license.
- 9. Mr. Leibow expressed remorse as to his prior conduct which gave rise to the Department's revocation of his insurance agent license and for not being truthful to the Department during its investigation of those matters.
 - 10. It is determined that Mr. Leibow was a sincere and credible witness.
- 11. Although Mr. Leibow claimed that he has taken measures to assure that the conduct determined in the Order would not reoccur, the only evidence that was provided in support of that contention was Mr. Leibow's testimony that if the Application is granted he would not place himself in a situation where the payer of insurance premiums is a person other than the insured.
- 12. At the time of the conduct described in the Order, Mr. Leibow acted as an insurance agent and also operated a tax preparation and financial planning business. Since the revocation of his insurance agent license, Mr. Leibow has continued to operate the tan preparation and financial planning businesses. Mr. Leibow holds a license issued by the Internal Revenue Service which authorizes him to appear before that agency on behalf of his tax clients and, to his knowledge, has not had any complaints filed against him.
- 13. Other than Mr. Leibow's testimony and the presentation of his license examination scores, there were no character witnesses or evidence presented that established that Mr. Leibow has the requisite qualifications to be issued an insurance

agent license.

CONCLUSIONS OF LAW

- 1. Mr. Leibow has a record of misappropriation, conversion or irregular withholding of monies belonging to policyholders, insurers, beneficiaries or others received in the conduct of insurance business, within the meaning of A.R.S. § 20-290(B)(3).
- 2. Mr. Leibow has a record of dishonesty in business or financial matters, within the meaning of A.R.S. §20-290(B)(2).
- 3. Mr. Leibow has a record of conduct under an Arizona insurance license showing him to be incompetent or a source of injury and loss to, or repeated complaint by, the public or any insurer, within the meaning of A.R.S.§20-290(B)(4).
- 4. Mr. Liebow has a record of revocation of an insurance license within the meaning of A.R.S. §20-290(B)(5).
- 5. The above determinations provide grounds for the Director to exercise his discretion in refusing to issue an insurance agent license to Mr. Leibow pursuant to A.R.S. §20-290 (B).

RECOMMENDED ORDER

Based on the above, the Administrative Law Judge recommends that the Director deny the application for a life and disability insurance agent license submitted to the Department by Mr. Leibow on October 31, 1996.

Done this day, April 23, 1997.

LEWIS D. KOWAL

Administrative Law Judge

Original transmitted by mail this <u>23</u> day of April, 1997, to:

Mr. John A. Greene, Director ATTN: Curvey Burton Department of Insurance 2910 North 44th Street, #210 Phoenix, AZ 85018-7256

By Mrs Crewford Momison